

## Member Profile | Dimitris Spiliotis

**Dimitris Spiliotis** is a Senior Associate of **SCORDIS, PAPAPETROU & Co LLC**, who was originally admitted to the Athens BAR Association in 2011, practicing law in one of the most reputable law firms in Athens until 2017 when he joined our firm and became a member of the Cyprus BAR Association. He has taken part in a number of domestic and international projects offering consultancy and advisory services in the framework of mergers, acquisitions and overall commercial operations, also being involved in arbitration and litigation. His main areas of practice are corporate and commercial law with a strong background in intellectual property and personal data, but over the years Dimitris has acquired a diverse skill set allowing him to take on versatile projects. On a consultancy and advisory level, Dimitris has been involved in challenging projects ranging from the acquisition of major domestic retailers to supporting commercial operations of various international groups. He has also participated in state privatization tenders both as part of the team representing the privatizing state authority as well as on behalf of investors. Further to conventional commercial litigation, Dimitris has been active in the field of ADR, as he participated in domestic and international arbitration proceedings held by the SCC the ICSID and the ACCI (Athens Chamber of Commerce).

### Areas of practice:

- Corporate – Commercial
- M&A – Privatizations;
- Arbitration

### Languages:

- Greek
- English

### Major Engagements:

#### Commercial:

- Acting for investors in the acquisition of Home Center (DIY) Limited, involved both in the legal due diligence and negotiations phase as well as in the drafting and completion of the respective share purchase agreement;
- Supporting the sale of an entity holding multiple commercial properties in Limassol;
- Establishment and supporting the operations of a Cyprus based international forex group;
- Supporting the operations of the Cyprus Integrated Casino Resort;
- Representing debtors in the framework of NPLs restructuring involving debt for asset swaps;
- Supporting the operations of renowned international retail groups;
- Involved in commercial aircraft lease agreements acting both on behalf of Greek airline operators in their capacity as lessees and international groups in their capacity as lessors;
- Supporting intellectual property proprietors in the framework of cybersquatting proceedings before the Hellenic Telecommunications Regulator;
- Acting for investors in the privatization procedure of the Hellenic Public Natural Gas Company and the Hellenic Gas Transmission System Operator;
- Acting for investors in the privatization procedure of the Hellenic Independent Power Transmission Operator;
- Acting for the Greek state in the privatization procedure of the Greek Lotteries.

**Arbitration:**

- SCC arbitration proceedings representing the operators of the Limassol and Larnaca desalination plants vs the Water Development Department of the Republic of Cyprus;
- Arbitration proceedings before the Athens Chamber of Commerce and Industry [A.C.C.I.] representing the project owner in the framework of a construction dispute;
- Arbitration proceedings before the World Bank's International Centre for the Settlement of Investment Disputes [I.C.S.I.D.] representing a Greek oil company vs the Republic of Albania.

**Publications:**

- Comparative Law Yearbook of International Business: Mergers & Acquisitions in Greece – Kluwer Law International
- World Intellectual Property Rights & Remedies: Chapter Greece –Reuters
- Community Trademark Regulation Commentary - Enforcement in the EU Member States: Chapter Greece – Verlag C.H. Beck

**Academic & Professional Qualifications:**

- Law Degree, National & Kapodistrian University of Athens
- Advocate (Greece) (2011)
- Advocate (Cyprus) (2017)